

# Empowering companies to transform



**Our joint solutions and services deliver unparalleled technology insights, spend optimization and agility.**

software**ONE**

- Privately owned for more than 30 years, with expertise added by KKR
- Local presence in more than 88 countries, headquartered in Stanz, Switzerland with 5,500 technology experts
- Over 55,000 customers globally, with more than 5,000 software asset management projects completed annually
- 2,500 software lifecycle management customers, with more than 600 in long-term managed services

SoftwareONE's expertise with software and deep insight into how it can transform your business, brings to market the speed, innovation and global reach that is required in today's business environment, no matter the size of your organization, your legacy environment or where in the world you are located.

SCALE. STABILITY. PERFORMANCE.

**Flexera**  
*Inform IT. Transform IT.™*

- More than 30 years of visionary industry leadership in delivering enterprise IT management solutions
- Offices across the globe; headquartered in Chicago, Illinois, USA
- Over 50,000 customers worldwide supported by more than 1,300 team members
- Recognized by Gartner as a leader in both software asset management tools and cloud management platforms

Flexera gives companies clarity into their technology "black hole," helping business leaders turn IT insight into action. With a portfolio of integrated solutions that deliver unparalleled technology insights, spend optimization and agility, Flexera helps enterprises realize IT's full potential to accelerate their business.

# SoftwareONE and Flexera solutions optimize your digital transformation

**Together, SoftwareONE and Flexera can manage and proactively impact over 60% of your IT spend.**

## Legacy Modernization

Legacy systems often fail to perform as needed due to their overly complex structure. Reduce complexity with the ability to:

Review end of service life data

Application rationalization – remove redundant applications, versions, capabilities and unused applications

Advanced integrations – automate software deployments, mobile device management

## Cost Optimization

Address the critical area of unused assets procured from various publishers which is an unseen budget wastage.

Cloud cost optimization – 35% of all cloud spend is being wasted by cloud users

Ongoing entitlement normalization; achieve and maintain over 98% IT asset recognition

Automated reclamation of software – 36% of all software is wasted, unused or little used

SoftwareONE currently has the most certified Flexera consultants throughout the world. We have certifications in both technical (implementation) and operational (managed services) solutions. SoftwareONE currently employs more Software Asset Management consultants (over 600) than any of the major consultancies.

## Procurement Empowerment

Software procurement is a big ticket item in procurement landscape and having a managed dashboard to see the health of the assets and spends is a big relief.

Achieve end-to-end visibility into your supply chain, from catalog through asset retirement

Advanced advisory and negotiation services – help optimize major publishers such as Microsoft, Adobe, Oracle and IBM

## Risk Management

Our compliance and governance expertise brings in best practices through robust tool-kits to ensure that the enterprise is in compliance with the legal asset usage agreements with publishers.

License, deployment and compliance optimization

Uncover software vulnerabilities

Discover shadow IT and secure user accounts



**2018 FLEXERA GLOBAL PARTNER OF THE YEAR | 2017 FLEXERA PARTNER OF THE YEAR | 2017 PARTNER OF THE YEAR ITAM REVIEW**

softwareONE

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